



**Coopersville Public Schools - Quote Summary  
2023 Marketing Solvency**

Carrier	Line of Coverage	Response	Commissions/Supplemental Compensation
<b>Current:</b>			
WMHIP	Medical	Renewal	\$18.45 PEPM / \$0-\$7 PEPM- 3.5% stop loss
MESSA	Medical	Renewal	NA
MESSA	Vision	Renewal	NA
MESSA	Dental	Renewal	NA
<b>Alternatives:</b>			
Priority Health	Medical	DTQ	NA
United Healthcare	Medical	DTQ	NA
Guardian	Dental	DTQ	NA
Delta Dental	Dental	DTQ	NA
Metlife	Vision	DTQ	NA
EyeMed	Vision	DTQ	NA

**RENEWAL-FINANCIAL NOTICE:** This analysis is for illustrative purposes only, and is not a guarantee of future expenses, claims costs, managed care savings, etc. There are many variables that can affect future health care costs including utilization patterns, catastrophic claims, changes in plan design, health care trend increases, etc. This analysis does not amend, extend, or alter the coverage provided by the actual insurance policies and contracts. Please see your policy or contact us for specific information or further details in this regard.

**COVERAGE NOTICE:** This analysis is an outline of the coverage proposed by the carrier(s), based on information provided by your company. It does not include all of the terms, coverage, exclusions, limitations, and conditions of the actual contract language. The policies and contracts themselves must be read for those details. Policy forms for your reference will be made available upon request.

**FINANCIAL RATING NOTICE:** While GBS does not guarantee the financial viability of any health insurance carrier or market, it is an area we recommend that clients closely scrutinize when selecting a health insurance carrier or HMO. There are a number of rating agencies that can be referred to including, A.M. Best, Fitch, Moody's, Standard & Poor's, and Weiss Ratings (TheStreet.com). Generally, agencies that provide ratings of U.S. Health Insurers, including traditional insurance companies and other managed care (e.g., HMO) organizations, reflect their opinion based on a comprehensive quantitative and qualitative evaluation of a company's financial strength, operating performance and market profile. However, these ratings are not a warranty of any insurer's current or future ability to meet its contractual obligations.

Gallagher may receive supplemental compensation from insurance carriers and vendors, normally calculated at the end of each calendar year, that are contingent on a number of factors including the overall number of employer plans represented, plan retention rates, and overall premium growth. Historically, supplemental compensation has ranged, on average, between 0-3% based on specific carrier programs. These plans have no effect on premiums. Further, Gallagher may receive non-cash compensation from plan vendors or service providers that are not in connection with any particular client. If you have any questions regarding direct or indirect compensation received by Gallagher, please contact your dedicated Gallagher advisor or refer to the Gallagher Global Standards of Business Conduct (<https://www.ajg.com/us/about-us/global-standards>).